



Orlando Regional REALTOR® Association Monthly Sales Trend Indicator 2007

Sales by Price Range - Single Family Homes

Price Range	Jan *	Feb *	Mar *	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
\$1 - \$49,999	1	0	9	3	0	0	0	0	0	0	0	0	13	0.27%
\$50 - \$59,999	5	2	3	7	0	0	0	0	0	0	0	0	17	0.35%
\$60 - \$69,999	2	2	2	3	0	0	0	0	0	0	0	0	9	0.19%
\$70 - \$79,999	3	3	5	5	0	0	0	0	0	0	0	0	16	0.33%
\$80 - \$89,999	5	6	6	5	0	0	0	0	0	0	0	0	22	0.46%
\$90 - \$99,999	7	4	7	5	0	0	0	0	0	0	0	0	23	0.48%
\$100 - \$119,999	15	15	16	10	0	0	0	0	0	0	0	0	56	1.16%
\$120 - \$139,999	21	17	20	22	0	0	0	0	0	0	0	0	80	1.66%
\$140 - \$159,999	35	28	31	31	0	0	0	0	0	0	0	0	125	2.60%
\$160 - \$179,999	46	44	76	53	0	0	0	0	0	0	0	0	219	4.55%
\$180 - \$199,999	51	64	113	78	0	0	0	0	0	0	0	0	306	6.36%
\$200 - \$249,999	240	255	322	290	0	0	0	0	0	0	0	0	1107	23.02%
\$250 - \$299,999	224	241	275	206	0	0	0	0	0	0	0	0	946	19.68%
\$300 - \$349,999	106	150	162	132	0	0	0	0	0	0	0	0	550	11.44%
\$350 - \$399,999	81	97	99	115	0	0	0	0	0	0	0	0	392	8.15%
\$400 - \$499,999	97	120	94	85	0	0	0	0	0	0	0	0	396	8.24%
\$500 - \$599,999	37	46	56	38	0	0	0	0	0	0	0	0	177	3.68%
\$600 - \$699,999	23	29	25	25	0	0	0	0	0	0	0	0	102	2.12%
\$700 - \$799,999	21	18	18	10	0	0	0	0	0	0	0	0	67	1.39%
\$800 - \$899,999	10	9	15	10	0	0	0	0	0	0	0	0	44	0.92%
\$900 - \$999,999	4	6	4	5	0	0	0	0	0	0	0	0	19	0.40%
\$1,000,000 and over	41	25	30	26	0	0	0	0	0	0	0	0	122	2.54%
Current Year	1,075	1,181	1,388	1,164	0	0	0	0	0	0	0	0	4,808	100.00%
Previous Year	1,359	1,647	2,008	1,787	2,145	2,100	1,780	1,711	1,524	1,447	1,368	1,316	6,801	
% Change	-21%	-28%	-31%	-35%	0%	0%	0%	0%	0%	0%	0%	0%	-29%	
Current YTD	1,075	2,256	3,644	4,808	0	0	0	0	0	0	0	0	4,808	
Previous YTD	1,359	3,006	5,014	6,801	8,946	11,046	12,826	14,537	16,061	17,508	18,876	20,192	6,801	
% Change YTD	-21%	-25%	-27%	-29%	0%	0%	0%	0%	0%	0%	0%	0%	-29%	

Sales by Price Range - Condominiums

Price Range	Jan *	Feb *	Mar *	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
\$1 - \$49,999	2	1	4	1	0	0	0	0	0	0	0	0	8	0.85%
\$50 - \$59,999	0	1	1	0	0	0	0	0	0	0	0	0	2	0.21%
\$60 - \$69,999	2	0	0	0	0	0	0	0	0	0	0	0	2	0.21%
\$70 - \$79,999	0	2	2	9	0	0	0	0	0	0	0	0	13	1.37%
\$80 - \$89,999	2	4	2	2	0	0	0	0	0	0	0	0	10	1.06%
\$90 - \$99,999	6	5	7	2	0	0	0	0	0	0	0	0	20	2.11%
\$100 - \$119,999	30	23	28	14	0	0	0	0	0	0	0	0	95	10.04%
\$120 - \$139,999	33	26	31	35	0	0	0	0	0	0	0	0	125	13.21%
\$140 - \$159,999	47	31	42	41	0	0	0	0	0	0	0	0	161	17.02%
\$160 - \$179,999	41	40	38	27	0	0	0	0	0	0	0	0	146	15.43%
\$180 - \$199,999	24	25	31	16	0	0	0	0	0	0	0	0	96	10.15%
\$200 - \$249,999	41	37	29	16	0	0	0	0	0	0	0	0	123	13.00%
\$250 - \$299,999	20	16	8	8	0	0	0	0	0	0	0	0	52	5.50%
\$300 - \$349,999	19	6	8	6	0	0	0	0	0	0	0	0	39	4.12%
\$350 - \$399,999	7	5	2	4	0	0	0	0	0	0	0	0	18	1.90%
\$400 - \$499,999	8	5	5	0	0	0	0	0	0	0	0	0	18	1.90%
\$500 - \$599,999	3	5	1	1	0	0	0	0	0	0	0	0	10	1.06%
\$600 - \$699,999	0	0	1	0	0	0	0	0	0	0	0	0	1	0.11%
\$700 - \$799,999	1	0	0	0	0	0	0	0	0	0	0	0	1	0.11%
\$800 - \$899,999	1	0	1	0	0	0	0	0	0	0	0	0	2	0.21%
\$900 - \$999,999	0	0	2	0	0	0	0	0	0	0	0	0	2	0.21%
\$1,000,000 and over	1	0	1	0	0	0	0	0	0	0	0	0	2	0.21%
Current Year	288	232	244	182	0	0	0	0	0	0	0	0	946	100.00%
Previous Year	410	425	612	463	466	509	418	360	365	291	323	294	1,910	
% Change	-30%	-45%	-60%	-61%	0%	0%	0%	0%	0%	0%	0%	0%	-50%	
Current YTD	288	520	764	946	0	0	0	0	0	0	0	0	946	
Previous YTD	410	835	1,447	1,910	2,376	2,885	3,303	3,663	4,028	4,319	4,642	4,936	1,910	
% Change YTD	-30%	-38%	-47%	-50%	0%	0%	0%	0%	0%	0%	0%	0%	-50%	



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Sales by Price Range - Duplex / Townhomes / Villas

Price Range	Jan *	Feb *	Mar *	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%
\$50 - \$59,999	1	0	0	1	0	0	0	0	0	0	0	0	2	0.40%
\$60 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%
\$70 - \$79,999	1	0	0	1	0	0	0	0	0	0	0	0	2	0.40%
\$80 - \$89,999	1	0	2	0	0	0	0	0	0	0	0	0	3	0.60%
\$90 - \$99,999	0	1	0	0	0	0	0	0	0	0	0	0	1	0.20%
\$100 - \$119,999	0	2	2	2	0	0	0	0	0	0	0	0	6	1.19%
\$120 - \$139,999	6	7	6	8	0	0	0	0	0	0	0	0	27	5.36%
\$140 - \$159,999	9	17	10	15	0	0	0	0	0	0	0	0	51	10.12%
\$160 - \$179,999	13	13	21	24	0	0	0	0	0	0	0	0	71	14.09%
\$180 - \$199,999	17	16	16	19	0	0	0	0	0	0	0	0	68	13.49%
\$200 - \$249,999	30	33	59	27	0	0	0	0	0	0	0	0	149	29.56%
\$250 - \$299,999	17	26	13	12	0	0	0	0	0	0	0	0	68	13.49%
\$300 - \$349,999	4	8	4	5	0	0	0	0	0	0	0	0	21	4.17%
\$350 - \$399,999	4	2	10	6	0	0	0	0	0	0	0	0	22	4.37%
\$400 - \$499,999	0	1	2	2	0	0	0	0	0	0	0	0	5	0.99%
\$500 - \$599,999	1	1	2	0	0	0	0	0	0	0	0	0	4	0.79%
\$600 - \$699,999	1	0	0	1	0	0	0	0	0	0	0	0	2	0.40%
\$700 - \$799,999	1	0	0	0	0	0	0	0	0	0	0	0	1	0.20%
\$800 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%
\$900 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%
\$1,000,000 and over	0	1	0	0	0	0	0	0	0	0	0	0	1	0.20%
Current Year	106	128	147	123	0	0	0	0	0	0	0	0	504	100.00%
Previous Year	148	197	258	217	231	232	163	178	165	158	149	154	820	
% Change	-28%	-35%	-43%	-43%	0%	0%	0%	0%	0%	0%	0%	0%	-39%	
Current YTD	106	234	381	504	0	0	0	0	0	0	0	0	504	
Previous YTD	148	345	603	820	1,051	1,283	1,446	1,624	1,789	1,947	2,096	2,250	820	
% Change YTD	-28%	-32%	-37%	-39%	0%	0%	0%	0%	0%	0%	0%	0%	-39%	

Sales by Price Range - Overall

Price Range	Jan *	Feb *	Mar *	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
\$1 - \$49,999	3	1	13	4	0	0	0	0	0	0	0	0	21	0.34%
\$50 - \$59,999	6	3	4	8	0	0	0	0	0	0	0	0	21	0.34%
\$60 - \$69,999	4	2	2	3	0	0	0	0	0	0	0	0	11	0.18%
\$70 - \$79,999	4	5	7	15	0	0	0	0	0	0	0	0	31	0.50%
\$80 - \$89,999	8	10	10	7	0	0	0	0	0	0	0	0	35	0.56%
\$90 - \$99,999	13	10	14	7	0	0	0	0	0	0	0	0	44	0.70%
\$100 - \$119,999	45	40	46	26	0	0	0	0	0	0	0	0	157	2.51%
\$120 - \$139,999	60	50	57	65	0	0	0	0	0	0	0	0	232	3.71%
\$140 - \$159,999	91	76	83	87	0	0	0	0	0	0	0	0	337	5.39%
\$160 - \$179,999	100	97	135	104	0	0	0	0	0	0	0	0	436	6.97%
\$180 - \$199,999	92	105	160	113	0	0	0	0	0	0	0	0	470	7.51%
\$200 - \$249,999	311	325	410	333	0	0	0	0	0	0	0	0	1379	22.04%
\$250 - \$299,999	261	283	296	226	0	0	0	0	0	0	0	0	1066	17.03%
\$300 - \$349,999	129	164	174	143	0	0	0	0	0	0	0	0	610	9.75%
\$350 - \$399,999	92	104	111	125	0	0	0	0	0	0	0	0	432	6.90%
\$400 - \$499,999	105	126	101	87	0	0	0	0	0	0	0	0	419	6.70%
\$500 - \$599,999	41	52	59	39	0	0	0	0	0	0	0	0	191	3.05%
\$600 - \$699,999	24	29	26	26	0	0	0	0	0	0	0	0	105	1.68%
\$700 - \$799,999	23	18	18	10	0	0	0	0	0	0	0	0	69	1.10%
\$800 - \$899,999	11	9	16	10	0	0	0	0	0	0	0	0	46	0.74%
\$900 - \$999,999	4	6	6	5	0	0	0	0	0	0	0	0	21	0.34%
\$1,000,000 and over	42	26	31	26	0	0	0	0	0	0	0	0	125	2.00%
Current Year	1,469	1,541	1,779	1,469	0	0	0	0	0	0	0	0	6,258	100.00%
Previous Year	1,917	2,269	2,878	2,467	2,842	2,841	2,361	2,249	2,054	1,896	1,840	1,764	9,531	
% Change	-23%	-32%	-38%	-40%	0%	0%	0%	0%	0%	0%	0%	0%	-34%	
Current YTD	1,469	3,010	4,789	6,258	0	0	0	0	0	0	0	0	6,258	
Previous YTD	1,917	4,186	7,064	9,531	12,373	15,214	17,575	19,824	21,878	23,774	25,614	27,378	9,531	
% Change YTD	-23%	-28%	-32%	-34%	0%	0%	0%	0%	0%	0%	0%	0%	-34%	

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Type of Financing

Loan Type	Jan *	Feb *	Mar *	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
All Cash	96	99	139	110	0	0	0	0	0	0	0	0	444	7.09%
ARM	7	10	8	3	0	0	0	0	0	0	0	0	28	0.45%
Assume Conventional	73	53	59	47	0	0	0	0	0	0	0	0	232	3.71%
Assume FHA / VA	1	0	2	2	0	0	0	0	0	0	0	0	5	0.08%
Assume Private	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%
Balloon Mortgage	1	2	0	0	0	0	0	0	0	0	0	0	3	0.05%
Combination	5	12	12	11	0	0	0	0	0	0	0	0	40	0.64%
Deed Agreement	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%
Lease Opt Purchase	1	0	2	0	0	0	0	0	0	0	0	0	3	0.05%
New Conventional	1236	1326	1482	1240	0	0	0	0	0	0	0	0	5,284	84.44%
New FHA	15	14	29	19	0	0	0	0	0	0	0	0	77	1.23%
New Private	2	3	4	3	0	0	0	0	0	0	0	0	12	0.19%
New VA	11	6	10	8	0	0	0	0	0	0	0	0	35	0.56%
Other	19	16	29	25	0	0	0	0	0	0	0	0	89	1.42%
Second Mortgage	1	0	3	1	0	0	0	0	0	0	0	0	5	0.08%
Wrap-Around	1	0	0	0	0	0	0	0	0	0	0	0	1	0.02%
Total	1,469	1,541	1,779	1,469	0	0	0	0	0	0	0	0	6,258	100.00%

Sales by Bedroom Count

Bedrooms	Jan *	Feb *	Mar *	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%
1	104	63	67	59	0	0	0	0	0	0	0	0	293	4.68%
2	247	247	278	237	0	0	0	0	0	0	0	0	1,009	16.12%
3	639	692	812	653	0	0	0	0	0	0	0	0	2,796	44.68%
4	374	439	510	431	0	0	0	0	0	0	0	0	1,754	28.03%
5	87	87	94	70	0	0	0	0	0	0	0	0	338	5.40%
6+	18	13	18	19	0	0	0	0	0	0	0	0	68	1.09%
Total	1,469	1,541	1,779	1,469	0	0	0	0	0	0	0	0	6,258	100.00%

Sales by Bathroom Count

Bathrooms	Jan *	Feb *	Mar *	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%
1	237	170	221	191	0	0	0	0	0	0	0	0	819	13.09%
2	950	1075	1198	1009	0	0	0	0	0	0	0	0	4,232	67.63%
3	204	222	287	202	0	0	0	0	0	0	0	0	915	14.62%
4	62	61	59	50	0	0	0	0	0	0	0	0	232	3.71%
5	11	11	10	11	0	0	0	0	0	0	0	0	43	0.69%
6+	5	2	4	6	0	0	0	0	0	0	0	0	17	0.27%
Total	1,469	1,541	1,779	1,469	0	0	0	0	0	0	0	0	6,258	100.00%

Sales by Ownership Type

Ownership	Jan *	Feb *	Mar *	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
Condominium	307	250	273	207	0	0	0	0	0	0	0	0	1,037	16.57%
Co-op	1	3	4	4	0	0	0	0	0	0	0	0	12	0.19%
Fee Simple	1161	1288	1502	1258	0	0	0	0	0	0	0	0	5,209	83.24%
Land Lease	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%
Planned Unit Dev	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%
Total	1,469	1,541	1,779	1,469	0	0	0	0	0	0	0	0	6,258	100.00%



**Orlando Regional REALTOR® Association
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Sales by Housing Style

Style	Jan *	Feb *	Mar *	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
½ Duplex	12	26	25	20	0	0	0	0	0	0	0	0	83	1.33%
Condo	287	234	244	180	0	0	0	0	0	0	0	0	945	15.10%
Co-op	1	0	0	2	0	0	0	0	0	0	0	0	3	0.05%
Manufactured	9	8	17	18	0	0	0	0	0	0	0	0	52	0.83%
Mobile	12	7	19	12	0	0	0	0	0	0	0	0	50	0.80%
Modular	0	0	2	1	0	0	0	0	0	0	0	0	3	0.05%
PUD	2	3	3	1	0	0	0	0	0	0	0	0	9	0.14%
Single Family	1052	1161	1347	1132	0	0	0	0	0	0	0	0	4,692	74.98%
Town Home	85	93	111	88	0	0	0	0	0	0	0	0	377	6.02%
Villa	9	9	11	15	0	0	0	0	0	0	0	0	44	0.70%
Total	1,469	1,541	1,779	1,469	0	0	0	0	0	0	0	0	6,258	100.00%

This data represents single-family attached and detached sales. Reported sales are dependent upon timeliness of sales and totality of information reported by participants. The data reflects only the sales published through the Mid Florida Regional MLS and does not include all sales in the reported areas. Neither the Association nor the MFRMLS is in any way responsible for its accuracy.